



Customer Testimonial: Saint-Gobain Containers, Inc.

December 15, 2010

Saint-Gobain Containers, a leading manufacturer of glass containers was in need of a new transportation management solution. Their old transportation management solution (TMS) was very slow and did not have the ability to handle Saint-Gobain Containers' expanded business operations. With an average of 1,000 loads per day, they needed a cost effective solution to properly manage the entire shipment process worry-free. After considering various options from multiple well-known and established service providers, Saint-Gobain Containers decided on using UltraShipTMS™ in August 2008.

After discussing UltraShipTMS™, Saint-Gobain Containers was able to share some specific experience:

"We needed a TMS that was very easy to use and straight forward. After reviewing options from some of the larger TMS service providers, the decision was apparent. UltraShipTMS™ was an easy choice as it gave us advanced functionality, customization, flexibility & training and support backed by experienced transportation industry professionals. It was instantly clear to see that the team designing and selling the software had real transportation experience and understood our needs 100%.

Upon implementation of UltraShipTMS™, the change-over day from our old system was seamless. If there ever is a concern or question, I have direct access to verbally speak with one of the actual programmers and designers of the system without waiting on hold or sitting in support queues. They quickly address my concerns with immediate answers.

UltraShipTMS™ is so customizable! It has facilitated our internal efficiencies to the point where we can even use our own in-house acronyms or terminology. There is also so much reporting availability. One specific item which is great for Saint-Gobain Containers is printing the carrier score cards. Whenever meeting with a carrier, we can instantly see how many loads they've accepted/declined along with all spot quote information. And, the best part is that all this information is available in real-time. Another great feature is the mass tendering option. We can receive a phone call from a customer on a Thursday afternoon with changes, and then easily utilize UltraShipTMS™ to mass tender instantly instead of changing every order individually. This capability alone has cut our dispatch batch time from 4 hours to just 90 minutes. With an average of 1,000 loads per day (and just 4 staff members), this solution gave us the ability to easily handle this volume of transactions.

In working with the UltraShipTMS™ team... from the first demo, day of implementation and day-to-day operations, the staff has continued to be very accommodating with close communication, keeps up with trends in the transportation industry, and always understands Saint-Gobain Containers' business environment and our customers'. This is very rare to find these days. Thank you UltraShipTMS™ and your entire team for always taking measures to ensure 100% satisfaction for Saint-Gobain Containers Inc."

*Joslyn D. Carnine
Manager, Centralized Load Tendering
Saint-Gobain Containers, Inc.*

Quick Background:

UltraShipTMS™ is a superior tool that delivers advanced functionality inside the four key phases of the transportation management process (planning, executing and reporting). From annual budget forecasting to daily global execution compliance and payment audit, UltraShipTMS™ gives you full visibility and reporting to optimize your entire network. Inbound and outbound transportation tools ensure cost accountability for each shipment. The web-based systems architecture integrates silo applications for true end-to-end information sharing and process accountability.